



## Eliminate the Hassle and Stress of U.S. Sales Tax with TaxValet

Are you tired of feeling overwhelmed and confused by the ever-changing landscape of sales tax regulations? Do you struggle with a lack of visibility, uncertainty, and complexity when it comes to your sales tax obligations?

**TaxValet is here to help.** Our fractional sales tax department seamlessly integrates with your team, providing the expertise and support you need to navigate the complexities of multi-state sales tax with clarity, confidence, and peace of mind.

### Who We Serve

TaxValet specializes in providing sales tax compliance solutions for businesses that face unique challenges and require expert guidance. Some of our best-fit customers include:

- **E-commerce Businesses:** Selling across multiple sales channels or products with complex taxability rules? We offer tailored solutions to ensure accuracy across all jurisdictions, so you can focus on growing your business without worrying about sales tax compliance.
- **Sales Tax Software Burn Victims:** Have you been left exposed by software that over-promised and under-delivered? We'll clean up the mess, ensure accurate compliance, and provide the support you need to move forward with confidence.
- **International Sellers:** Navigating U.S. sales tax is tricky, but our experts provide the support you need to stay compliant and grow your business, no matter where you're based.
- **Businesses Outgrowing Their Current Solution:** If you feel lost and unsupported by your team who lack specialized multi-state sales tax expertise, TaxValet provides the expertise you need to ensure compliance and make informed decisions.

If you generate between \$1M and \$50M in annual sales and fall into one of these categories, TaxValet is here to be your trusted partner in sales tax compliance.

### Why Choose TaxValet?

We help businesses stay on top of changing regulations and ensure compliance remains up-to-date. We provide cost certainty and transparency, eliminating the frustration of unpredictable costs associated with other solutions

- Trusted by 300+ satisfied clients who have found peace of mind in our expertise
- Consistently ranked 5-stars on [Google](#) and [G2](#) for our exceptional service and support
- High client retention rate, thanks to our commitment to building long-term relationships
- Numerous glowing [video testimonials from clients](#) who have eliminated sales tax stress with TaxValet

### Our Comprehensive Services:

TaxValet acts as your fractional sales tax department, so you can stay focused on growing the business you love, not tedious paperwork. Here's what's included at a glance:

- Determining your sales tax exposure and developing a strategic plan to minimize risk and ensure compliance
- Handling initial setup, including sales tax permits, tax collection, and data consolidation, so you can get compliant quickly and easily
- Managing ongoing filings, payments, audit support, and state communications, so you never have to worry about missed deadlines or unexpected notices
- Providing research and resources to help you determine how your products should be taxed in different states, ensuring you collect and remit the correct amount of sales tax in each jurisdiction
- Ensuring continued compliance through periodic nexus check-ins, so you can stay ahead of changing regulations
- Taking a proactive approach in monitoring compliance and minimizing audit risk
- Providing concierge support for your entire team, so you always have a trusted expert to turn to with questions or concerns



## Transparent Pricing

While not the cheapest option, TaxValet offers unparalleled value for a fraction of the cost of hiring an employee. Most clients pay between \$565 and \$1,700 per month, depending on their business size and the number of states we support.

Pricing consists of two components:

### 1. Initial Setup (Creating Your AuditReady Action Plan)

Our comprehensive initial setup service is designed to set you up for success and minimize your sales tax risk. Our team of experts will work closely with you to:

- Conduct a thorough nexus review to determine where you have sales tax obligations
- Register for necessary sales tax permits in all applicable states
- Provide research and resources to help determine how your products should be taxed in different states
- Organize and analyze your transaction data to ensure accuracy and completeness
- Set up tax collection systems that integrate seamlessly with your existing software
- Address any historical exposure through voluntary disclosure agreements or other strategies
- Provide resources to help you determine the taxability of your products in each state
- Offer ongoing support and guidance throughout the onboarding process

With TaxValet's initial setup service, you'll have a solid foundation for sales tax compliance, giving you peace of mind and freeing up your time to focus on growing your business. Our streamlined process typically takes less than 60 days, ensuring you can get compliant quickly and efficiently.

<b>Pricing for Initial Setup (Creating Your AuditReady Action Plan)</b>
\$3,500 One-time Fee + 10 Hours of Your Time*

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*\*Late returns due prior to onboarding are billed at \$90/filing*

### 2. Sales Tax Compliance Suite

Once your onboarding is complete, our Sales Tax Compliance Suite provides ongoing, stress-free support to keep your business compliant. Your dedicated TaxValet team will:

- Prepare and file your sales tax returns in all applicable states
- Make timely sales tax payments on your behalf
- Manage your transaction data and ensure its accuracy and completeness
- Process and respond to any notices or correspondence from tax authorities
- Periodically review your tax collection settings to ensure you're collecting tax accurately
- Provide expert audit support in the unlikely event of a sales tax audit
- Offer unlimited support and guidance from our team of sales tax professionals
- Conduct annual nexus reviews to ensure your compliance obligations are up-to-date

With TaxValet's Sales Tax Compliance Suite, you'll have a dedicated team of experts working behind the scenes to keep you compliant, giving you the freedom to focus on what you do best – running your business.

The amount you pay is based on the size of your business and how many states we support you with. The average our clients pay is \$1,600/month.

Annual U.S. Revenue	Ongoing Fee	Annual U.S. Revenue	Ongoing Fee
Between \$1M/yr and \$5M/yr	\$500/mo + \$65/state/mo	Between \$50M/yr and \$75M/yr	\$1,500/mo + \$65/state/mo
Between \$5M/yr and \$25M/yr	\$750/mo + \$65/state/mo	Over \$75M/Yr	\$1,750/mo + \$65/state/mo
Between \$25M/yr and \$50M/yr	\$1,000/mo + \$65/state/mo		



**With TaxValet, you'll benefit from the predictability and transparency of our pricing model, with no billable hours or hidden fees.**

Your Sales Tax Compliance Suite subscription begins the first of the month after onboarding begins. It is for a 1-year term, and renews annually. [Additional fees](#) may apply for local filings (\$35/locality/mo), VDAs, or new permits opened after onboarding.

**Will you need to pay for anything else?** Most of our clients just pay for TaxValet and that's it. If your checkout cart doesn't provide tax rate calculation, you may need a third-party plugin, like Avatax, to calculate the tax. We can help you get a quote for this.

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## TaxValet's Guarantees

At TaxValet, we stand behind our services with unparalleled guarantees, giving you the confidence and peace of mind you deserve when it comes to your sales tax compliance.

### 360° Audit Protection

In the event of a sales tax audit, TaxValet has your back. Not only will we manage the entire audit process on your behalf, saving you time and stress, but we'll also cover any penalties, interest, and tax due that result from our work. With TaxValet, you can focus on growing your business without the constant worry of looming penalties and disruptions. (See agreement for details)

### 100% Risk-Free Guarantee

We're so confident in our ability to deliver the best sales tax compliance experience that we offer a 100% risk-free guarantee. If at any point during the first 60 days of service you feel that we're not the right fit for your business, simply let us know, and we'll refund your entire investment. No questions asked, no hard feelings.

### Unlimited Transactions

With TaxValet, you'll never have to worry about surprise fees or ballooning costs as your business grows. Unlike sales tax software that charges extra for every transaction over a certain threshold, our pricing includes unlimited transactions. This means you pay the same predictable amount each month, regardless of how many sales you make. Simplicity, transparency, and predictability help you avoid unexpected expenses that could hinder your growth – that's the TaxValet promise.

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## Getting Started

1. Schedule an [initial consultation](#) or email us at [hello@thetaxvalet.com](mailto:hello@thetaxvalet.com)
2. You tell us when you'd like to start and get the initial paperwork out of the way.
3. Work with your dedicated onboarding manager to create your AuditReady Action Plan
4. Obtain sales tax permits and clean up historical obligations
5. Set up transaction platforms for accurate tax calculation and collection
6. Begin sales tax filings and receive monthly summaries from your accountant
7. Enjoy periodic sales tax nexus check-ins for ongoing compliance

## Learn More

- [TaxValet vs Sales Tax Software \(Avalara vs TaxJar vs TaxValet\)](#)